

**SOUTH DAKOTA
HIGH SCHOOL ACTIVITIES ASSOCIATION**

AUDIT REPORT

June 30, 2008

**SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
ASSOCIATION OFFICIALS
June 30, 2008**

Board of Directors:

**Jim Hadorn - Chairman
Larry Ball - Vice Chairman
Bryan Brewer
Curt Hart
Brad Olson
Bob Sittig
Doug Schooley
Christena Schultz**

Executive Director:

Wayne Carney

Comptroller:

Jeannie Davis

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
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MARTIN L. GUINDON, CPA
AUDITOR GENERAL

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
South Dakota High School Activities Association

We have audited the financial statements of the South Dakota High School Activities Association as of and for the fiscal year ended June 30, 2008, and have issued our report thereon dated January 23, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the South Dakota High School Activities Association's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the South Dakota High School Activities Association's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the South Dakota High School Activities Association's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the South Dakota High School Activities Association's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the South Dakota High School Activities Association's financial statements that is more than inconsequential will not be prevented or detected by the South Dakota High School Activities Association's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the South Dakota High School Activities Association's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

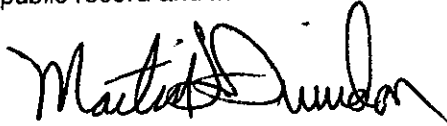
Compliance and Other Matters

As part of obtaining reasonable assurance about whether the South Dakota High School Activities Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matters that is required to be reported under *Government Auditing Standards* which is described in the accompanying Schedule of Current Audit Findings as item No. 2008-01.

South Dakota High School Activities Association's response to the finding identified in our audit is described in the accompanying Schedule of Prior and Current Audit Findings. We did not audit the South Dakota High School Activities Association's response and, accordingly, we express no opinion on it.

We also noted certain additional matters that we reported to management of the South Dakota High School Activities Association in a separate communication dated January 23, 2009.

This report is intended solely for the information and use of the South Dakota High School Activities Association management and is not intended to be and should not be used by anyone other than this specified party. However, as required by South Dakota Codified Law 4-11-11 this report is matter of public record and its distribution is not limited.



Martin L. Guindon, CPA
Auditor General

January 23, 2009

**SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
SCHEDULE OF PRIOR AND CURRENT AUDIT FINDINGS**

PRIOR AUDIT FINDING

Finding No. 2007-01:

The South Dakota High School Activities Association failed to remit to the State of South Dakota – State Treasurer unclaimed property, in the form of outstanding checks in the amount of \$2,598.36, in violation of the South Dakota Codified Laws (SDCL) Chapter 43-41B. Prior to the remittance date, the Association failed to take the necessary steps to prevent abandonment from being presumed by not exercising due diligence to ascertain the whereabouts of the owners, also a violation of the South Dakota Codified Laws (SDCL) Chapter 43-41B.

This comment has not been corrected and is restated under current audit finding as No. 2008-01.

CURRENT AUDIT FINDING

Other Audit Findings:

Finding No. 2008-01:

Unclaimed Property

The South Dakota High School Activities Association failed to remit to the State of South Dakota – State Treasurer unclaimed property, in the form of outstanding checks in the amount of \$3,739.51, in violation of the South Dakota Codified Laws (SDCL) Chapter 43-41B. Prior to the remittance date, the Association failed to take the necessary steps to prevent abandonment from being presumed by not exercising due diligence to ascertain the whereabouts of the owners, also a violation of the South Dakota Codified Laws (SDCL) Chapter 43-41B. This is the third consecutive audit report to contain this finding.

Analysis:

SDCL § 43-41B-2 states:

43-41B-2. Property presumed abandoned--General rule

(a) Except as otherwise provided by this chapter, all intangible property, including any income or increment derived there from, less any lawful charges, that is held, issued, or owing in the ordinary course of a holder's business and has remained unclaimed by the owner for more than five years after it became payable or distributable is presumed abandoned.

(b) Property is payable or distributable for the purpose of this chapter notwithstanding the owner's failure to make demand or to present any instrument or document required to receive payment.

SDCL § 43-41B-18 states:

- (a) A person holding property tangible or intangible, presumed abandoned and subject to custody as unclaimed property under this chapter shall report to the administrator concerning the property as provided in this section...

The holder of unclaimed property shall, before filing the annual report required by this section, communicate with the owner and take necessary steps to prevent abandonment from being presumed by exercising due diligence to ascertain the whereabouts of the owner. This shall include, but is not limited to, the mailing of notice to each person having an address if said person is entitled to property of the value of fifty dollars or more presumed abandoned under this chapter...

- (b) The report must be verified and must include:

(1) ... The name, if known, and last known address, if any, of each person appearing from the records of the holder to be the owner of property of the value of fifty dollars or more presumed abandoned under this chapter;....

(4) The nature and identifying number, if any, or description of the property and the amount appearing from the records to be due, but items of value under fifty dollars each may be reported in the aggregate;....

- (d) The report must be filed before November first of each year as of June thirtieth, next preceding...

SDCL § 43-41B-20 states:

- (a) ...a person who is required to file a report under this chapter shall, at the same time as the final date for filing the report as required, pay or deliver to the administrator all abandoned property required to be reported...

The Association has outstanding checks dating back to October 6, 1998. The Association failed to exercise due diligence by not contacting the owners of the outstanding checks. SDCL 43-41B-18 states that the holder of unclaimed property shall, before filing the annual report, communicate with the owner and take the necessary steps to prevent abandonment from being presumed by exercising due diligence to ascertain the owner's whereabouts.

Based on SDCL 43-41B-2 & 18, abandoned property required to be remitted must be unclaimed for more than five years as of the measurement date of June 30, 2008. The Association had \$3,739.51 of outstanding checks, considered to be abandoned property as of June 30, 2008. The Association failed to report the abandoned property by November 1, 2008, and they did not pay or deliver the abandoned property to the State Treasurer, as required by SDCL 43-41B-20.

Recommendation:

We recommend the Association exercise due diligence to ascertain the whereabouts of the owners of the outstanding checks, then if necessary report and deliver the unclaimed property to the State Treasurer in a timely manner, in accordance with SDCL Chapter 43-41B.

Management's Response:

Clay Cudmore from the firm of Ronald G. Tedrow, CPA will be contacted for a review of the procedure to be followed. Every effort will be made to contact the payees to determine the status of the outstanding check. Depending on the outcome, the necessary reports will be filed with the State Treasurer's Office. In the future, a procedure will be implemented to contact those parties that have not cashed/deposited a SDHSAA check within sixty (60) calendar days following the issuance of a check.



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MARTIN L. GUINDON, CPA
AUDITOR GENERAL

INDEPENDENT AUDITOR'S REPORT

Board of Directors
South Dakota High School Activities Association

We have audited the accompanying basic financial statements of the South Dakota High School Activities Association as of June 30, 2008 and for the fiscal year then ended. These financial statements are the responsibility of the South Dakota High School Activities Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the South Dakota High School Activities Association's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the South Dakota High School Activities Association as of June 30, 2008 and the changes in its net assets and its cash flows, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated January 23, 2009 on our consideration of the South Dakota High School Activities Association's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The South Dakota High School Activities Association has not presented the Management's Discussion and Analysis that the Governmental Accounting Standards Board has determined is necessary to supplement, although not required to be part of, the basic financial statements.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the South Dakota High School Activities Association's basic financial statements. The Schedule of Budgeted and Actual Revenue – Cash Basis and Schedule of Budgeted and Actual Expenditures – Cash Basis listed in the Table of Contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.



Martin L. Guindon, CPA
Auditor General

January 23, 2009

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
BALANCE SHEET
JUNE 30, 2008

Assets:	
Current Assets:	
Cash and Cash Equivalents	\$ 663,936.98
Investments	794,663.71
Accounts Receivable	2,536.00
Notes Receivable	2,208.36
Total Current Assets	<u>1,463,345.05</u>
Non-Current Assets:	
Notes Receivable	8,457.06
Land	163,870.75
Land Improvements	48,027.26
Less: Accumulated Depreciation--Land Improvements	(19,210.92)
Building	787,943.97
Less: Accumulated Depreciation--Building	(61,150.56)
Equipment, Furniture and Fixtures	333,527.60
Less: Accumulated Depreciation--Equipment, Furniture and Fixtures	(175,493.30)
Total Non-Current Assets	<u>1,085,971.86</u>
TOTAL ASSETS	<u><u>\$ 2,549,316.91</u></u>
Liabilities and Net Assets:	
Current Liabilities:	
Accrued Vacation	\$ 25,276.20
Accrued Sick Pay	15,692.39
Severance Payable	29,182.51
Post Employment Benefit	4,800.00
Total Current Liabilities	<u>74,951.10</u>
Non-Current Liabilities:	
Accrued Vacation	36,515.80
Accrued Sick Pay	21,904.61
Severance Payable	29,182.51
Post Employment Benefit	10,502.14
Total Non-Current Liabilities	<u>98,105.06</u>
Net Assets:	
Invested in Capital Assets	1,077,514.80
Unrestricted Net Assets	1,298,745.95
Total Net Assets	<u>2,376,260.75</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 2,549,316.91</u></u>

The notes to the financial statements are an integral part of this statement

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS
For the Fiscal Year Ended June 30, 2008

Operating Revenue:		
Basketball:		
State Tournament - Boys	\$ 411,151.00	
State Tournament - Girls	190,528.00	
Percentage of Sub-State Elimination Tournaments	<u>641,265.34</u>	\$ 1,242,944.34
Total Basketball Receipts		
Wrestling:		
State Tournament	139,564.00	
Percentage of Sub-State	<u>47,555.00</u>	187,119.00
Total Wrestling Receipts		
Volleyball:		
State Tournament	123,768.00	
Percentage of Sub-State	<u>148,612.01</u>	272,380.01
Total Volleyball Receipts		
Football:		
State Tournament	141,920.00	
Percentage of Sub-State Play-Offs	<u>282,606.16</u>	424,526.16
Total Football Receipts		
State Track and Field Meet		88,665.00
State Gymnastics Meet		13,597.50
Cheer and Dance		7,782.00
All-State Chorus and Orchestra		32,987.00
All-State Band		8,375.00
Television Contract		91,839.46
Ball Bids		22,000.00
Corporate Partner		225,000.00
Coaches Clinic Lunch Donations		1,000.00
Coaches Education		23,483.75
Fine Arts Fees		30,652.00
Sports Fees		83,071.00
Subscription/Postage		79,610.00
Ball/ie Publications		1,403.12
Music		432.00
Sale of Medals		4,333.40
Coaches Clinic		1,220.00
Rule Books/Publications		30,385.00
Registration of Officials		69,698.00
Officials/Coaches Penalties		9,735.00
Catastrophic Liability Insurance		132,755.80
Tennis Court Rental		2,640.00
Sports Leadership Conference		3,540.00
Daktronics		1,000.00
SDPB		3,600.00
T-Mobile		10,000.00
Alliance		20,747.84
Miscellaneous		<u>2,369.76</u>
Total Operating Revenue		<u>3,058,792.24</u>
Operating Expenses:		1,526,509.77
General and Administrative		<u>1,457,590.87</u>
Activities		<u>2,984,100.64</u>
Total Operating Expenses		<u>74,691.60</u>
Operating Income		<u>110,755.39</u>
Non-operating Revenue (Expense):		30,279.82
Earnings on Deposits and Investments		(31,768.86)
Unrealized Gain (Loss) on Investments		<u>37,552.83</u>
Contributions and Donations		<u>36,063.79</u>
Total Non-operating Revenue (Expense)		<u>74,691.60</u>
Changes in Net Assets		<u>110,755.39</u>
Total Net Assets, July 1, 2007		<u>2,265,505.36</u>
TOTAL NET ASSETS, JUNE 30, 2008		<u>\$ 2,376,260.75</u>

The notes to the financial statements are an integral part of this statement.

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
STATEMENT OF CASH FLOWS
For the Fiscal Year Ended June 30, 2008

Cash Flows from Operating Activities:		
Cash Received from Customers	\$2,302,615.69	
Cash Payments to Suppliers for Goods and Services	(1,287,465.40)	
Cash Payments to Employees for Services	<u>(821,135.48)</u>	
Net Cash Provided by Operating Activities		<u>\$ 194,014.81</u>
Cash Flows from Investing Activities:		
Sale of Investments	300,000.00	
Purchase of Investments	(667,395.30)	
Interest Received on Investments	<u>30,279.82</u>	
Net Cash Flows Used by Investing Activities		<u>(337,115.48)</u>
Cash Flows from Capital and Related Financing Activities:		
Purchase of Equipment		<u>(13,738.39)</u>
Cash Flows from Noncapital Financing Activities:		
Loan Repayment from Association Employee		<u>1,973.51</u>
Net Increase (Decrease) in Cash and Cash Equivalents During the Fiscal Year		(154,865.55)
Cash and Cash Equivalents at Beginning of Year		<u>818,802.53</u>
Cash and Cash Equivalents at End of Year		<u><u>\$663,936.98</u></u>
Reconciliation of Operating Income (Loss) to Net Cash Provided by Operating Activities		
Operating Income (Loss)		\$ 74,691.60
Adjustments to Reconcile Operating Income to Net Cash Provided (Used) by Operating Activities:		
Decrease in Accounts Receivable	6,384.68	
Depreciation Expense	40,937.68	
Decrease in Accrued Vacation Liability	(4,696.00)	
Decrease in Accrued Sick Leave Liability	(14,421.00)	
Increase in Accrued Severance Pay Liability	58,365.02	
Decrease in Accrued Post Employment Benefit Liability	(4,800.00)	
Activities Expense - Value of Donated Hotel Rooms	<u>37,552.83</u>	
Total Adjustments		<u>119,323.21</u>
Net Cash Provided by Operating Activities		<u><u>\$194,014.81</u></u>
Non-cash Investing, Capital and Financing Activities:		
Value of Donated Hotel Rooms		\$ 37,552.83

The notes to the financial statements are an integral part of this statement.

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Reporting Entity:

The school districts of the State of South Dakota, acting by and through their duly elected school board members, associated together in the creation and development of a voluntary, nonprofit association, the South Dakota High School Activities Association, to direct and coordinate interscholastic activities carried on by member high schools of South Dakota.

b. Basis of Presentation:

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) as prescribed by the Governmental Accounting Standards Board (GASB).

Proprietary Funds:

Enterprise Funds – enterprise funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises, where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the constituency on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

The South Dakota High School Activities Association has one enterprise fund.

The enterprise fund does not apply any FASB Statements and Interpretations issued after November 30, 1989.

c. Measurement Focus and Basis of Accounting:

Measurement focus is a term used to describe “how” transactions are recorded within the various financial statements. Basis of accounting refers to “when” revenues and expenses are recognized in the accounts and reported in the financial statements, regardless of the measurement focus.

Measurement Focus:

The “economic resources” measurement focus and the accrual basis of accounting are applied to proprietary funds types.

Basis of Accounting:

The financial statements are presented on the accrual basis of accounting; revenues are recorded when earned and expenses are recorded when the obligation is incurred.

d. **Capital Assets:**

On July 1, 2004, the South Dakota High School Activities Association and Delta Dental Plan of South Dakota entered into an agreement of joint venture for the construction of an office building together with related improvements. The Association's undivided interest is 63% and Delta Dental Plan of South Dakota's is 37%. Each entity was liable for their share of the construction costs of the building and related improvements, in proportion to their undivided interest. Buildings, and land improvements are valued at historical cost. The value reported by the Association reflects their undivided interest of 63% in the building and land improvements. All non-structural and routine repairs are at the expense of the applicable owner.

Land is valued at estimated fair value. This value was arrived at by Delta Dental Plan of South Dakota, who prior to entering into an agreement of joint venture with the South Dakota High School Activities Association was the sole owner of the property. The value assigned to the property was arrived at by analyzing similar commercial property values. The property is currently held jointly between the South Dakota High School Activities Association and Delta Dental Plan of South Dakota as tenants in common. The value reported by the Association represents their undivided interest of 63% in the property.

Equipment furniture and fixtures is valued at historical cost.

Capital assets acquired after July 1, 2007 are capitalized, based on the criteria of a useful life of one year or more, tangible in nature, and a unit cost of \$2,500 or more. Capital assets acquired prior to July 1, 2007 were capitalized at a cost of \$300 or more.

Buildings, equipment and furniture, and land improvements are depreciated over their estimated useful life using the straight-line method of depreciation. The estimated useful life for buildings is 45 years. The estimated useful life for land improvements is 10 years. The estimated useful life for equipment and furniture varies from 3 to 50 years.

e. **Budget:**

The South Dakota High School Activities Association follows these procedures in establishing the budget:

1. At the meeting just prior to the fiscal year end, the Executive Director submits to the Board of Directors a proposed budget for the fiscal year commencing the following July 1. The budget includes proposed expenditures and the means of financing them.

2. The Board of Directors approves the budget at this meeting.
3. The Board of Directors must approve any revisions to the budget.

The budget is developed and approved using the cash basis of accounting. Therefore, the schedule of budget and actual revenue and expenditures in the supplementary data is presented on the cash basis of accounting.

f. Employee Fringe Benefits:

The Association pays the cost of single health insurance coverage for those employees who enroll in the Association's group health plan with Dakotacare. Payments made during fiscal year 2008 amounted to \$58,483.41.

The Association pays dental insurance for all employees. Family coverage is optional at the employee's expense. Payments made during fiscal year 2008 amounted to \$3,450.

g. Accumulated Unpaid Vacation and Sick Leave:

Executive staff, the technology director, and office support personnel earn sick leave at the rate of 12 days per fiscal year and this can be accumulated without limit.

After 10 full years of continuous service of employment, all full-time employees shall be eligible for reimbursement for unused sick leave upon termination. The amount is determined by multiplying current base pay times a maximum of 50 days of unused sick leave. Base pay is computed by dividing the current annual salary by 260 days.

Vacation leave is earned by the executive staff at the rate of 12 working days after 1 year of service, 15 working days after 2 years, and 20 working days after 7 years. The technology director and full-time office support staff are eligible for 12 working days of paid vacation per year. Office support staff having 7 years of continuous service are granted 18 working days. Vacation leave is accrued monthly, with a maximum amount of accrual equal to twice the annual rate.

Executive staff is eligible for reimbursement of unused vacation leave up to a maximum of 40 days. The technology director and office support staff are eligible up to a maximum of 36 days. The amount is determined by multiplying current base pay times the number of unused vacation days up to the limits set forth in the policy. Base pay is computed by dividing the current annual salary by 260 days.

The financial statements give effect to these liabilities:

h. Investments:

Investments of the South Dakota High School Activities Association are reported at fair value. Fair value is the amount at which a financial instrument could be

exchanged in a current transaction between willing parties, other than a forced or liquidation sale. Unrealized gains and losses due to fluctuations in market value are included in investment income.

i. Cash Flows:

For purposes of the Statement of Cash Flows, the South Dakota High School Activities Association considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

j. Revenue and Expense Classifications:

In the Statement of Revenues, Expenses and Changes in Fund Net Assets, revenues and expenses are classified in a manner consistent with how they are classified in the Statement of Cash Flows. That is, transactions for which related cash flows are reported as capital and related financing activities, noncapital financing activities, or investing activities are not reported as components of operating revenues or expenses.

k. Equity Classifications:

Equity is classified as net assets and is displayed in two components.

1. Invested in capital assets – Consists of capital assets, including restricted capital assets, net of accumulated depreciation.
2. Unrestricted net assets – All other net assets that do not meet the definition of “restricted” or “invested in capital assets.”

l. Application of Net Assets:

It is the Association’s policy to first use restricted net assets, prior to the use of unrestricted net assets, when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

m. Long-Term Liabilities:

The accounting for proprietary fund long-term debt is on the accrual basis.

The long-term liabilities consist of compensated absences and a post employment benefit.

2. DEPOSITS AND INVESTMENTS CREDIT RISK, CONCENTRATIONS OF CREDIT RISK, AND INTEREST RATE RISK

Custodial Credit Risk – The risk that, in the event of a depository failure, the Association’s deposits may not be returned to it. The Association does not have deposit policy for custodial credit risk.

As of June 30, 2008, the Association's deposits in financial institutions were not exposed to custodial credit risk.

As of June 30, 2008, the Association had the following investments:

	<u>Insured</u>	<u>Credit Rating</u>	<u>Average Maturity</u>	<u>Fair Value</u>
First Financial Bank – Negotiable CD	FDIC	Unrated	6 months	\$ 99,025.70
IndyMac Bank – Negotiable CD	FDIC	Unrated	6 months	\$ 99,901.00
Mercantile Bank – Negotiable CD	FDIC	Unrated	12 months	\$ 54,824.11
Genworth Multiple Strategy – (“GMS”) Portfolio – Equities	SIPC	N/A	N/A	\$ 244,711.29
Genworth DA Preservation Strategy	SIPC	N/A	N/A	\$ 296,201.61
Mutual Funds:				
Investment Services of America- Money Market Account	SIPC	Unrated	N/A	\$ 625.43
Investment Services of America- Money Market Account	SIPC	Unrated	N/A	\$ 575,599.45

The Association's investments are not subject to custodial credit risk. The investments are insured and registered in the Association's name. Concentration of credit risk does not apply to mutual funds. The Association's Genworth Multiple Strategy (“GMS”) and DA Preservation Strategy Portfolios are not subject to concentration of credit risk due to the fact that no more than 5% is invested in any one equity security.

Credit Risk – The risk that an issuer or other counterparty to an investment will not fulfill its obligations.

The Association's mutual fund investments with Investment Services of America are susceptible to credit risk due to the fact that mutual funds are not rated nor are they guaranteed by the U.S. Government. The Association's Genworth Multiple Strategy (“GMS”) and DA Preservation Strategy Portfolios and negotiable certificates of deposit are not susceptible to credit risk. The Association does not have a formal credit risk investment policy.

Interest Rate Risk – The risk that changes in interest rates will adversely affect the fair value of an investment. The Association has limited interest rate risk due to the fact the investments have small average maturities. The Association's Genworth Multiple Strategy (“GMS”) and DA Preservation Strategy Portfolios are not susceptible to interest rate risk. The Association has three negotiable certificates of deposit. The First Financial Bank certificate of deposit is valued at \$99,025.70, matures on October 2, 2008, and was purchased for \$98,369.92. The IndyMac Bank certificate of deposit is valued at \$99,901.00, matures on October 16, 2008, and was purchased for \$100,000.00. The Indy Mac Bank certificate of deposit was redeemed on July 29, 2008, for \$100,000.00, which was prior to the maturity date. The Mercantile Bank certificate of deposit is valued at \$54,824.11, matured on July 31, 2008, and was purchased for \$52,328.16. The Association has limited interest rate risk due to the fact that Association intends to hold the certificates of deposit until maturity. The Association does not have a

formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

3. RECEIVABLES

Receivables are not aggregated in the financial statements.

The Association expects all accounts receivable to be collected within one year. Appropriate allowances for estimated uncollectibles have not been established due to the fact that prior receivables have been collected.

The Board of Directors adopted a policy authorizing a loan to any Association employee with ten (10) years of continuous employment with the Association the principal amount of \$2,000.00 per each year of employment at an interest rate of 2%, for the purpose of buying back years of credited service in the South Dakota Retirement System (SDRS). As of June 30, 2008, one employee took advantage of the new policy, which was adopted in fiscal year 2003-2004. The employee was loaned \$20,000.00. The balance sheet reflects the notes receivable principal balance of \$10,665.42.

4. CHANGES IN CAPITAL ASSETS:

	Balance 7/01/2007	Increases	Decreases	Balance 6/30/2008
Capital Assets, not being Depreciated:				
Land-Not Depreciated	\$ 163,870.75	\$	\$	\$ 163,870.75
Capital Assets, being Depreciated:				
Land Improvements	48,027.26			48,027.26
Building	787,943.97			787,943.97
Equipment, Furniture and Fixtures	319,789.21	13,738.39		333,527.60
Totals	<u>1,155,760.44</u>	<u>13,738.39</u>	<u>0.00</u>	<u>1,169,498.83</u>
Less Accumulated Depreciation for:				
Land Improvements	14,408.19	4,802.73		19,210.92
Building	45,862.68	15,287.88		61,150.56
Equipment, Furniture and Fixtures	154,646.23	20,847.07		175,493.30
Total Accumulated Depreciation	<u>214,917.10</u>	<u>40,937.68</u>	<u>0.00</u>	<u>255,854.78</u>
Total Capital Assets, being Depreciated, Net	<u>940,843.34</u>	<u>(27,199.29)</u>		<u>913,644.05</u>
Capital Assets, Net	<u>\$ 1,104,714.09</u>	<u>\$ (27,199.29)</u>	<u>\$ 0.00</u>	<u>\$ 1,077,514.80</u>

Depreciation expense was charged to the following function:
General and Administrative \$40,937.68

5. LONG-TERM LIABILITES

Long-term obligations at June 30, 2008 and changes to long-term liabilities during the fiscal year ended are as follows:

	<u>Balance</u> <u>7/01/2007</u>	<u>Increases</u>	<u>Decreases</u>	<u>Balance</u> <u>6/30/2008</u>	<u>Due Within</u> <u>One Year</u>
Accrued Vacation	\$ 66,488.00	\$ 41,342.00	\$ 46,038.00	\$ 61,792.00	\$ 25,276.20
Accrued Sick Pay	\$ 52,018.00	\$ 17,165.35	\$ 31,586.35	\$ 37,597.00	\$ 15,692.39

6. INCOME TAXES

The Association is exempt from income taxes as defined in Internal Revenue Code paragraphs 501 (c) (3).

7. POST EMPLOYMENT BENEFIT

The Association adopted a policy to provide past Executive Director Marlyn Goldhammer \$400.00 a month, for the rest of his life, to purchase supplemental medical insurance. This benefit went into effect July 1, 2001. Maryln Goldhammer is the only retiree eligible to receive this benefit. During fiscal year 2008, a budgeted expense of \$4,800.00 was incurred for this benefit. Future payments have been estimated to total approximately \$15,302.00. No monies have been set-aside for future payments.

8. SEVERANCE PAY BENEFIT

The Association has a policy where a retirement/severance benefit is available to any qualifying employee. The employee must be at least 55 years of age and no older than 68 years of age. An employee who has been employed by the Association for at least fifteen (15) years will be eligible for 60% of their final salary payable over a three (3) year period. Payment will be made during the month of June each fiscal year. An employee who has been employed by the Association for at least twenty (20) years will be eligible for 80% of their final salary payable over a three (3) year period. Payment will be made during the month of June each fiscal year. An employee who has been employed by the Association for at least twenty- five (25) years will be eligible for 100% of their final salary payable over a three (3) year period. Payment will be made during the month of June each fiscal year. A maximum of one new recipient may become eligible per budget year. Notice of retirement must be submitted in writing a minimum of 180 days prior to the actual retirement date. In the event the employee entitled to the separation, pay policy benefit hereunder shall die while all or part of such benefit remains unpaid, such unpaid benefit or part thereof shall be paid to the beneficiary designated in writing by the employee prescribed by the comptroller. In the event no beneficiary has been designated, such unpaid benefit shall be paid to the estate of the deceased.

One retiree is currently receiving this benefit. Severance payable consists of \$29,182.51 due in June 2009 and \$29,182.51 due in June 2010. No monies have been set-aside for the future payments.

9. RETIREMENT PLAN

All employees participate in the South Dakota Retirement System (SDRS), a cost sharing, multiple employer defined benefit pension plan established to provide retirement, disability, and survivor benefits for employees of the State of South Dakota and its political subdivisions. Authority for establishing, administering and amending plan provisions are found in South Dakota Codified Law 3-12. The SDRS issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to the SDRS, P.O. Box 1098, Pierre, SD 57501-1098 or by calling (605) 773-3731.

Employees are required by state statute to contribute 6 percent of their salary to the plan. State statute also requires the employer to contribute an amount equal to the employee's contribution. The right to receive retirement benefits vests after three years of credited service. The Association's share of contributions to the SDRS for the fiscal years ended June 30, 2008, 2007, and 2006 were \$37,729.83, \$38,073.78, and \$37,351.42, respectively, equal to the required contributions each year.

10. The Association is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the fiscal year ended June 30, 2008, the Association managed its risks as follows:

Employee Health & Dental Insurance:

See note 1 f.

Liability Insurance:

The Association purchases liability insurance for risks related to torts; theft or damage to property; and errors and omissions of staff members from a commercial insurance carrier.

Board of Directors coverage includes:

- a) Bodily injury liability, including participant and spectator bodily injury at events under the Association's jurisdiction, sponsorship or control;
- b) Property damage liability at events under the Association's jurisdiction, sponsorship and control;
- c) Auto liability insurance of secondary coverage in the amount of \$1,000,000 when driving personal car for Association business;
- d) Accidental Death/Trip Insurance \$250,000.

Staff member coverage includes any suit brought by a third party for:

- a) Bodily injury liability, including participant and spectator bodily injury at events under the Association's jurisdiction, sponsorship of Directors;
- b) Property damage liability at events under the Association's jurisdiction, sponsorship and control;
- c) Advertising injury liability;
- d) Libel or slander.

Coverage for errors and omissions of staff members is \$1,000,000.

Automobile:

Automobile liability insurance, which covers all staff members, is secondary coverage in the amount of \$1,000,000 when driving personal car for Association business. The insurance coverage is through a commercial carrier.

Property and Building:

Coverage is through a commercial carrier.

Worker's Compensation:

The Association purchases liability insurance for workmen's compensation from a commercial carrier.

Unemployment Benefits:

The Association has elected to be self-insured and retain all risk for liabilities resulting from claims for unemployment benefits.

During the fiscal year ended June 30, 2008 no claims for unemployment benefits were paid. At June 30, 2008, no claims had been filed for unemployment benefits and none are anticipated in the next fiscal year.

11. **SIGNIFICANT CONTINGENCIES – LITIGATION**

At June 30, 2008 the Association was not involved in any litigation.

**SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
SCHEDULE OF BUDGETED AND ACTUAL REVENUES - CASH BASIS
For the Fiscal Year Ended June 30, 2008**

	Budgeted Income	Actual Income	Variance Favorable/ (Unfavorable)
Activities:			
Boys' "B" Basketball	\$ 115,000.00	\$ 149,928.00	\$ 34,928.00
Boys' "A" Basketball	155,000.00	165,109.68	10,109.68
Boys' "AA" Basketball	145,000.00	102,498.00	(42,502.00)
Girls' "B" Basketball	55,000.00	60,402.00	5,402.00
Girls' "A" Basketball	55,000.00	74,501.00	19,501.00
Girls' "AA" Basketball	55,000.00	55,625.00	625.00
Boys' "B" Wrestling	80,000.00	90,959.00	10,959.00
Boys' "A" Wrestling	60,000.00	48,605.00	(11,395.00)
Football Finals in the Dome	150,000.00	141,920.00	(8,080.00)
Gymnastics Tournament	7,000.00	13,597.50	6,597.50
State Track and Field Meet	85,000.00	88,665.00	3,665.00
Volleyball Tournament "AA", "A" & "B"	70,000.00	123,768.00	53,768.00
All-State Chorus and Orchestra	30,000.00	32,987.00	2,987.00
All-State Band	5,000.00	8,375.00	3,375.00
Cheer and Dance	5,000.00	7,782.00	2,782.00
Total Activities	<u>1,072,000.00</u>	<u>1,164,722.18</u>	<u>92,722.18</u>
TV Contract - FB/BB/VB/WR	90,000.00	91,839.46	1,839.46
Ball Bids	22,000.00	22,000.00	-
Corporate Partner	225,000.00	225,000.00	-
Coaches Clinic Lunch Donations	1,400.00	1,000.00	(400.00)
Daktronics	1,000.00	1,000.00	-
SDPB	3,500.00	3,500.00	-
T-Mobile	10,000.00	10,000.00	-
Alliance	15,000.00	20,747.84	5,747.84
Total	<u>367,900.00</u>	<u>375,087.30</u>	<u>7,187.30</u>
Sub-State Events			
Girls' Basketball	85,000.00	80,962.94	(4,037.06)
Boys' Basketball	120,000.00	128,003.93	8,003.93
Football Play-offs	70,000.00	82,987.33	12,987.33
Wrestling	15,000.00	17,404.40	2,404.40
Volleyball	40,000.00	48,118.68	8,118.68
Total Sub-State Events	<u>330,000.00</u>	<u>357,477.28</u>	<u>27,477.28</u>
Fees			
Fine Arts	30,000.00	30,652.00	652.00
Sports Fees	60,000.00	83,071.00	23,071.00
Subscription/Postate Fee	19,000.00	19,610.00	610.00
Coaches Education	16,000.00	23,483.75	7,483.75
Total Fees	<u>125,000.00</u>	<u>156,816.75</u>	<u>31,816.75</u>
General			
Music	1,200.00	432.00	(768.00)
Coaches Clinic	1,000.00	1,220.00	220.00
Membership Dues	10,000.00	-	(10,000.00)
Rule Books/Publications	25,000.00	30,385.00	5,385.00
Registration of Officials	50,000.00	59,698.00	9,698.00
Penalties and Fines	6,000.00	9,735.00	3,735.00
Earnings on Deposits and Investments	19,000.00	30,279.82	11,279.82
Sports Leadership Conference	2,800.00	3,540.00	740.00
Catastrophic/Liability Insurance	132,000.00	132,755.90	755.90
Miscellaneous	10,000.00	2,369.76	(7,630.24)
Tennis Court Rental	2,500.00	2,640.00	140.00
Ballots/Publications	1,500.00	1,403.12	(96.88)
Sale of Medals	1,500.00	4,333.40	2,833.40
NFHS Leadership Conference	1,700.00	-	(1,700.00)
Total General	<u>264,200.00</u>	<u>278,792.00</u>	<u>14,592.00</u>
GRAND TOTAL	<u>\$ 2,159,100.00</u>	<u>\$ 2,332,895.51</u>	<u>\$ 173,795.51</u>

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
SCHEDULE OF BUDGETED AND ACTUAL EXPENDITURES - CASH BASIS
For the Fiscal Year Ended June 30, 2008

	Budgeted Expenditures	Actual Expenditures	Variance Favorable/ (Unfavorable)
Regular Salaries	\$ 576,000.00	\$ 575,737.72	\$ 262.28
Temporary Salaries	4,200.00	3,314.30	885.70
Meal Reimbursement	1,000.00	985.00	15.00
Corporate Contract Salary	23,250.00	26,257.80	(3,007.80)
Total Salaries	<u>604,450.00</u>	<u>606,294.82</u>	<u>(1,844.82)</u>
Social Security	47,400.00	45,266.00	2,134.00
Retirement	38,300.00	37,729.83	(1,429.83)
Hospital Insurance	52,000.00	58,483.41	(6,483.41)
Dental Insurance	3,400.00	3,450.00	(50.00)
Workmen's Compensation	6,000.00	5,624.00	376.00
Sick Leave/Severance	16,836.00	16,836.06	(0.06)
Paid Vacation Days	13,469.00	13,468.85	0.15
Severance Pay	29,200.00	29,182.51	17.49
Post Employment	4,800.00	4,800.00	-
Total Employee Benefits	<u>209,405.00</u>	<u>214,840.66</u>	<u>(5,435.66)</u>
Legal Costs and Fees/Lobbyist	7,000.00	11,592.00	(4,592.00)
Retirement/Investment Advisor	2,500.00	1,902.70	597.30
Audit	8,500.00	12,490.00	(3,990.00)
Clinicians-Coaches Clinic	5,000.00	3,903.76	1,096.24
Test Supervisor	500.00	349.00	151.00
Clinicians/Judges/Cheerleaders	12,000.00	10,871.82	1,128.18
Appeals Committees	1,000.00	301.54	698.46
Satellite	300.00	-	300.00
Section V Meeting	2,000.00	1,228.73	771.27
Women In Sports Conference	8,000.00	12,394.37	(4,394.37)
Utilities	6,500.00	5,452.02	1,047.98
Maintenance and Repairs	6,000.00	8,684.86	(2,684.86)
Computer Programs	6,000.00	5,681.60	318.40
Staff Travel	55,000.00	53,577.36	1,422.64
Board of Control Travel	30,000.00	33,670.98	(3,670.98)
Advisory/Ad Hoc Com/Officials	15,000.00	16,661.42	(1,661.42)
Dues-Regional Wrestling Assoc.	900.00	820.00	280.00
Dues-Regional Basketball Assoc.	4,700.00	4,080.00	620.00
Dues-Regional Volleyball Assoc.	2,400.00	2,200.00	200.00
Dues-Football Assoc.	4,300.00	4,070.00	230.00
Dues-Gymnastics Assoc.	400.00	380.00	20.00
B Pro	500.00	-	500.00
Telephone	7,000.00	4,549.83	2,450.17
Postage and Permit	23,000.00	18,795.56	4,204.44
United Parcel Service	10,500.00	12,165.42	(1,665.42)
Commercial Printing	48,000.00	42,987.96	5,012.04
Printing-Coaches Clinic	1,000.00	742.80	257.20
Printing-Officials	6,500.00	5,842.84	657.16
Catastrophic/Liability Insurance	132,000.00	133,343.00	(1,343.00)
Miscellaneous	7,000.00	8,956.51	(1,956.51)
Staff In-Service	1,500.00	163.00	1,337.00
State Officials Association	11,500.00	11,076.00	424.00
Rule Interpreter-Indianapolis	1,600.00	2,216.81	(616.81)
Internet	1,500.00	893.75	606.25
State Event Directors Reception	1,400.00	1,286.71	113.29
NFOA Membership	14,000.00	12,792.00	1,208.00
Media	2,000.00	1,205.58	794.42
Officials Gifts	1,500.00	1,877.75	(377.75)
State Event Directors/Corp Gifts	1,000.00	967.00	33.00
Midwest Officials Summit	5,000.00	2,284.42	2,715.58
FB Rules Meeting	1,200.00	1,122.40	77.60
SDIAAA	2,000.00	2,000.00	-
NIAAA Meeting	3,500.00	58.07	3,441.93
NF Summer Meeting	26,000.00	27,984.46	(1,984.46)
NF Winter Meeting	2,000.00	3,318.13	(1,318.13)
NF Legal Meeting	2,400.00	2,123.20	278.80
NFHS-Debate Topic Meeting	1,400.00	1,282.29	117.71
NFHS-Speech Coordinators Meeting	950.00	631.30	318.70
NFHS-Music Coordinators Meeting	1,000.00	667.57	332.43
Recruitment of Officials	500.00	-	500.00
NFOA Leadership Conference	1,500.00	-	1,500.00
Snow Removal/Lawn	500.00	-	500.00
Total Purchased Services	<u>497,450.00</u>	<u>491,446.52</u>	<u>6,003.48</u>

SOUTH DAKOTA HIGH SCHOOL ACTIVITIES ASSOCIATION
SCHEDULE OF BUDGETED AND ACTUAL EXPENDITURES - CASH BASIS
For the Fiscal Year Ended June 30, 2008

	Budgeted Expenditures	Actual Expenditures	Variance Favorable/ (Unfavorable)
Office Supplies	18,000.00	12,661.56	5,338.44
Custodial Supplies	4,200.00	5,286.23	(1,086.23)
Subscriptions	1,300.00	1,326.50	(26.50)
NF News/NIAAA Subscriptions	1,800.00	-	1,800.00
Rule Books and Exams	30,000.00	39,411.84	(9,411.84)
Transparencies/Films	500.00	65.53	434.47
Distinguished Service Awards	700.00	551.25	148.75
Inventory of Medals	1,000.00	989.53	10.47
Small Equipment Expense	-	5,474.12	(5,474.12)
Total Supplies and Materials	<u>57,500.00</u>	<u>65,766.56</u>	<u>(8,266.56)</u>
Land, Building, Land Improvements, and Equipment	<u>17,500.00</u>	<u>13,738.39</u>	<u>3,761.61</u>
NF Dues/Foundation	5,000.00	5,000.00	-
General Liability/Participant Liability/Auto	14,500.00	14,247.00	253.00
Surety Bond	1,700.00	1,637.00	63.00
Insurance Office and Contents	6,000.00	3,365.19	2,634.81
Car Liability Insurance	1,000.00	1,000.00	-
CSIET	450.00	425.00	25.00
D&O Liability Insurance	4,500.00	4,118.00	382.00
Excess Liability Insurance	3,000.00	2,850.00	150.00
Total Other Objects	<u>36,150.00</u>	<u>32,642.19</u>	<u>3,507.81</u>
Classes for Coaches	11,000.00	5,644.13	5,355.87
Classes for Officials	500.00	440.00	60.00
Training for Instructors	500.00	-	500.00
Classes for Cheer/Spirit Coaches	3,700.00	11,270.00	(7,570.00)
Total Coaches Education Program	<u>15,700.00</u>	<u>17,354.13</u>	<u>(1,654.13)</u>
Officials Observation	<u>11,000.00</u>	<u>9,201.16</u>	<u>1,798.84</u>
Boys' "B" Basketball	37,800.00	37,176.04	623.96
Boys' "A" Basketball	56,600.00	62,191.10	(5,591.10)
Boys' "AA" Basketball	56,300.00	54,290.42	2,009.58
Girls' "B" Basketball	32,350.00	32,410.17	(60.17)
Girls' "A" Basketball	33,550.00	32,072.39	1,477.61
Girls' "AA" Basketball	38,600.00	42,352.47	(3,752.47)
"B" Wrestling	44,100.00	44,229.40	(129.40)
"A" Wrestling	23,200.00	21,916.99	1,283.01
Gymnastics	16,600.00	17,950.98	(1,350.98)
Track and Field	59,150.00	56,561.02	2,588.98
Golf	14,200.00	15,174.48	(974.48)
Tennis	9,320.00	7,729.34	1,590.66
Cross Country	8,425.00	8,115.47	309.53
Football Play-Offs	49,950.00	46,577.13	3,372.87
Volleyball AA, A & B	77,050.00	84,275.85	(7,225.85)
Cheer and Dance	19,950.00	11,686.93	8,263.07
Student Council	7,000.00	6,075.92	924.08
Speech	33,625.00	28,069.50	5,555.50
All-State Chorus and Orchestra	30,000.00	28,140.62	1,859.38
All-State Band	29,475.00	28,587.91	887.09
Music Miscellaneous	3,740.00	3,256.61	483.39
Journalism	2,525.00	2,214.10	310.90
Total Events	<u>683,510.00</u>	<u>671,054.84</u>	<u>12,455.16</u>
Contingency Fund (amount transferred)	-	-	-
GRAND TOTAL	<u>\$ 2,132,665.00</u>	<u>\$ 2,122,339.27</u>	<u>\$ 10,325.73</u>